



Ministero della Difesa



agenzia industrie difesa

Italian Ministry of Defence

Agenzia Industrie Difesa

Sale of former Cruiser Vittorio Veneto and former Frigate Granatiere subject to the obligation of safe and environmentally sound recycling and open to operators acting with technical compliance with the requirements of European Regulation No. 1257/13.

**Expression of interest for the pre-selection
of potential bidders**



EXPRESSION OF INTEREST FOR THE PRE-SELECTION OF POTENTIAL BIDDERS FOR THE SALE OF FORMER SHIPS OF THE ITALIAN NAVY

1 INTRODUCTION

1.1 GENERAL INFORMATION

- 1.1.1 The expression of interest has been issued by Agenzia Industrie Difesa (hereinafter “AID” or “the Authority”) to select eligible potential bidders for the competitive sale(s) for the disposal of two Decommissioned Vessels, formerly ships of the Italian Navy.
- 1.1.2 The Authority intends to sell of the decommissioned former Cruiser Vittorio Veneto and former Frigate Granatiere, under the obligation for the Buyer to perform a safe and environmentally sound recycling in technical compliance with the requirements of European Regulation No. 1257/13. The two vessels are located at the Arsenale Militare Marittimo in Taranto (MARINARSEN-Taranto). The two former ships will be sold together. Main characteristics of the two decommissioned vessels are shown in Annex 1 and 2 forms attached to this expression of interest.
- 1.1.3 The Buyer will be pre-selected through the present procedure and subsequently selected through evaluation of the bids presented on the basis of a Request For Proposal (RFP). The latter will be sent in a later stage to the pre-selected and invited potential bidders.
- 1.1.4 The aforementioned former ships of Italian Navy present relevant hazardous materials (hereinafter “HAZMAT”) presence (i.e. asbestos, pointed out in Annex I and II of Reg (EU) 1257/2013). HAZMAT and their estimated quantities are available on the respective Hazardous Materials Inventories of the two former ships which will be shared with potential bidders considered eligible for Pre-Selection. Removal and disposal of the hazmat material is part of the obligations defined below.
- 1.1.5 After signing the Contract, the Buyer will assume the obligation, at his expenses, care and full responsibility, to perform an environmentally sound recycling process. The Buyer shall thus be obligated to, inter alia:
- a) Collect any relevant data/documentation/information and perform all inspections needed to fulfill the obligations.
 - b) Carefully verify the conditions of the two vessels and present a detailed Ship Recycling Plan (SRP) to the Authority for compliance control.
 - c) Get the former Cruiser and the former Frigate in a “ready-to-tow” condition. This activity must be carried out at present location of the vessels and, if necessary, a dry dock of the Italian Navy could be made available for payment by the Buyer.
 - d) Achieve a ready-to-tow certification from an accredited Italian Verifier.
 - e) Achieve a towing authorization from relevant authority(ies) if applicable.
 - f) Tow the two former ships to the Ship Recycling Facility using a tugboat flying the Italian flag.
 - g) Remove and dispose of any HAZMAT only at the waste management centers authorized for their specific treatment, so that they do not present dangers to human health and are compatible with the environment. It is mandatory to provide complete and detailed information to the Authority about the disposal processes.
 - h) Recycle the ships by dismantling in conformity with, inter alia, Regulation (EU) No 1257/2013 of the European Parliament and of the Council of 20 November 2013 on ship recycling and the Hong Kong IMO Convention with related and descending Guidelines.
 - i) Grant full access to the Authority to the Recycling Yards for inspections and Contract-conformity controls.
 - j) At the end of the recycling process, present a final recycling report with full details on the operations performed.



Ministero della Difesa



- 1.1.6 Please consider that further obligations may be included in the Statement of Work that will be annexed to the RFP.
- 1.1.7 Please consider that the Authority reserves the right not to proceed to the RFP stage. Should this be the case, the pre-qualified Companies/Consortia shall not claim any right.

2 NOTES AND INSTRUCTIONS FOR POTENTIAL BIDDER

2.1 NOTES FOR THE COMPLETION

- 2.1.1 The expression of interest will be published in Italian and English (the Italian version prevails over the English version). All questions must be answered in Italian or in both languages (in this case, if there is a doubt about the answers, the Italian version will prevail over the English version). Please ensure that the expression of interest is completed as requested, as failure to do so may result in the submission being disqualified. If the question does not apply to your Organisation, write N/A, justifying why.
- 2.1.2 "The Authority" means the Italian Ministry of Defence - AID.
- 2.1.3 "You" or "Your" or the "Potential Bidder" means the individual, business, Organization or company that is completing this expression of interest.
- 2.1.4 Where Your Organization has a valid reason for being unable to provide the specific information requested, other information may be accepted but only if it is considered appropriate by the Authority.
- 2.1.5 Your Organization must inform the Authority of any material changes to the information provided by the expression of interest as soon as You become aware of any changes to the expression of interest originally submitted to the Authority.

2.2 RETURN OF THIS EXPRESSION OF INTEREST

- 2.2.1 Please return a completed version of the expression of interest, electronically AND by post, not later than **35 (thirtyfive) solar days from the publication date on the Authority's web site – until 4:00 pm of 5th December 2018**. The completed expression of interest must be returned to:

Agenzia Industrie Difesa - AID
Direzione Generale
Piazzale della Marina 4
00196 Roma
Italy
Phone and Fax: +39 06 3680.4457
E-mail: aid@postacert.difesa.it

- 2.2.2 Focal point and Person in charge of the procedure: Captain Mario DE VICO
- 2.2.3 Focal Point E-mail: mario.devico@aid.difesa.it
- 2.2.4 All requests or queries must be sent in written form and in Italian and English language.
- 2.2.5 In Your response, You must provide full contact details for the person within the Potential Bidder's Organisation who is responsible for this document.



Ministero della Difesa



2.2.6 The completed expression of interest should be sent in a sealed envelope with the following reference included in the bottom left corner "Expression of Interest - Ship Recycling " and returned to the Authority. The Authority does not accept responsibility for the premature opening or mishandling of envelopes that are not submitted in accordance with these instructions. Potential Bidders must also send an electronic copy to the e-mail address provided above (Point 2.2.1).

2.3 CONTACT POINT WITHIN THE AUTHORITY FOR ALL QUERIES

2.3.1 As in Section 2.2.2 above.

2.4 VERIFICATION OF INFORMATION PROVIDED

2.4.1 The Authority reserves the right to check that the information provided is accurate. In any case, the Authority shall verify what stated through mandatory collection and control of the relevant documents in the following RFP phase. The Authority reserves the right to request clarifications on any information provided by You or request further details about issues relating to Your expression of interest.

2.5 BROKERAGE AND ROLE OF THE SHIPBREAKING COMPANY

2.5.1 Brokerage is forbidden.

2.5.2 The ship recycling Company that will perform the hazmat removal and disposal and the recycling must be either the Potential Bidder or part of the consortium regulated below. Therefore the ship will be sold directly to the ship recycling Company or consortium and can not be re-sold prior to recycling.

2.6 SUB CONTRACTING ARRANGEMENTS

2.6.1 Subcontracting is allowed but is limited to: ready-to-towing operations, towing, final hazmat disposal, specialized operations at the ship recycling yard. The Authority will not allow subcontracting of the general hazmat removal and recycling activities.

2.6.2 It is recognized that sub-contracting may be subject to change. However, Potential Bidders should be aware that in such case the Buyer shall provide full justification of the change and that the Authority shall reserve the right authorize or not such changes.

2.6.3 Full information about subcontracting will be requested in the RFP stage.

2.7 CONSORTIA ARRANGEMENTS

2.7.1 If the Potential Bidder submit its bid as a consortium, the following information must be provided in this pre-selection stage:

- a) Full details of the consortium;
- b) All information required in this expression of interest in respect of each constituent members of the consortium as part of a single composite response.



Ministero della Difesa



- 2.7.2 Potential Bidders must provide details of the actual or future percentual share of each constituent members within the consortium in a separate Annex to this expression of interest. If a consortium is not proposing to form a corporate entity, full details of alternative proposed arrangements should be provided in the mentioned Annex.
- 2.7.3 The Authority recognizes that arrangements in relation to consortia may (within limits) be subject to future change. Potential Bidders should therefore complete the expression of interest based on arrangements as currently envisaged. Potential Bidders are reminded that the Authority must be made aware of any future changes in relation to consortia. A further assessment of the expression of interest will then be made by applying the selection criteria to the new information provided.

2.8 PRE-SELECTION OF TENDERERS

- 2.8.1 The aim of this expression of interest is to select and qualify Potential Bidders for formal invitation to tender/Request For Proposal for the sale of the two decommissioned Italian Navy former ships in subject.
- 2.8.2 In order to successfully upstage the pre-selection and be admitted to the subsequent Request For Proposal stage, all Potential Bidders must complete the expression of interest and satisfy the “mandatory requirements” as detailed in the following Section 3.
- 2.8.3 If necessary, the Authority will contact the potential bidder to request further informations/clarifications.
- 2.8.4 In case of failed pre-selection a relevant communication will be provided. However, if no communication is received, this does not constitute a pre-selection and the Potential Bidder is advised to contact the Authority.

2.9 MISCELLANEOUS

- 2.9.1 In no case may the Authority be held responsible in relation to this expression of interest or any related supporting documentation.
- 2.9.2 The Authority will not refund any costs incurred by Potential Bidders in connection with preparation and submission of their responses to this expression of interest.
- 2.9.3 The present expression of interest only concerns the pre-selection for the sale of the former-Cruiser Vittorio Veneto and former-Frigate Granatiere. In no circumstances shall the successful pre-selected Potential Bidder be considered selected for further tenders.



3 EXPRESSION OF INTEREST FOR PRE-SELECTION

3.1 MANDATORY REQUIREMENTS

3.1.1 The following table shows the mandatory requirements for pre-selection to the subsequent RFP stage. The answer "Yes" is mandatory. The table must be completed in all relevant fields (including "DETAILS").

A. MANDATORY REQUIREMENTS			
Question	Answer	Details	
A.1	Is the Recycling Yard located in an OSCE country?	YES	Enter the country
A.2	<p>For facilities located in EU Countries (Article 14 of the EU Reg. 1257/2013): The recycling facility is registered in the European Ship Recycling Facilities List or has been authorized by the competent authority of the Member State to proceed with the recycling of ships and is on registration with the European List?</p> <hr/> <p>For facilities located in third countries (not-EU) (Article 15 of the EU Reg. 1257/2013): The recycling facility is registered in the European Ship Recycling Facility list or an application for registration in the European list has been submitted and the facility is in possession of a certification issued by an accredited third Party (independent verifier) to certify the compliance of the facility with the requirements stated by art. 13 of the Reg. (EU) 1257/2013</p> <p>NOTE: the above means that the investigation for registration is still ongoing and has not ended with a negative opinion from the EC. The Authority reserves the right to carry out in-depth analyzes at the EC to verify the declarations made by potential bidders.</p>	YES	<p>Provide evidence of the registration to the European List, or, if the registration to the European list is still in progress, provide evidence of the relative authorization issued by the national competent authority pursuant to art. 14 of the EU Reg. 12/57/2013.</p> <hr/> <p>Provide evidence of the registration to the European List or a copy of the application for registration in the European List and the certificate of compliance with art. 13 of Reg. (EU) 1257/2013 issued by an accredited third Party (independent verifier).</p> <p>NOTE:</p> <ol style="list-style-type: none"> The application form must be accompanied by all the information and documents required by the "Commission Implementing Decision (EU) 2015/2398 of 17 December 2015; The certificate of compliance ("State of Compliance") must comply with the model set out in Annex 1 of the Commission Communication nr. 2016 / C 128/01 dated 12.04.2016.
A.3	The operator has prepared the "Ship Recycling Facility Plan" (SRFP) as defined and which contains the information and procedures referred to in Art. 3.17 of Regulation (EU) 1257/2013?	YES	<p>Attach the Ship Recycling Facility Plan (SRFP) and provide evidence that it has been adopted by the board of directors or the appropriate management body of the company.</p> <p>NOTE: only SRFPs formatted in accordance with IMO, Resolution MEPC.210 (63) - "2012 GUIDELINES FOR SAFE AND ENVIRONMENTALLY SOUND SHIP RECYCLING" will be accepted.</p>



A. MANDATORY REQUIREMENTS			
Question		Answer	Details
A.4	<i>The authorized annual recycling capacity, calculated as the sum of the weight of the recycled ships, is at least 9,000 Tons</i>	YES	<i>Enter the value</i>
A.5	<i>The capacity in terms of single ship to be recycled is at least: Displacement:> 7,000 Tons Overall length:> 180 meters Width:> 20 meters Draft:> 6 meters</i>	YES	<i>Enter the values</i>

3.2 ORGANIZATION DETAILS AND IDENTIFICATION OF THE SHIP RECYCLING FACILITY

3.2.1 Potential Bidders must provide full contact details so that the Organisation who will be invited to tender can be clearly identified; this is particularly important for, but not limited to, consortia bids. Although no evaluation of the information provided in the following tables will be made by the Authority, it is mandatory for the Potential Bidder to compile all fields. If the question/request of information is not applicable, please write "N/A" justifying the reason for the non-applicability.

B. ORGANISATION AND CONTACT DETAILS		
B.1	<i>Full name of Organization</i>	
Registered office address		
B.2	<i>Company or Organization registration number</i>	
B.3	<i>VAT registration number</i>	
B.4	<i>Name of immediate parent company</i>	
B.5	<i>Name of ultimate parent company</i>	
B.6	<i>Company website</i>	
Contact details for enquiries relating to this PQQ		
B.7	<i>Name</i>	
B.8	<i>Position in the Organization</i>	
B.9	<i>Full Address</i>	
B.10	<i>Telephone number</i>	
B.11	<i>E-mail address</i>	
Identification of the ship recycling facility		
B.12	<i>Name of ship recycling facility</i>	
B.13	<i>Distinctive Recycling Company identity No.</i>	



B. ORGANISATION AND CONTACT DETAILS		
B.14	Full address of ship recycling facility	
B.15	Primary contact person	
B.16	Phone number	
B.17	E-mail address	
B.18	Name, address, and contact information of ownership company, if different from AI.	
B.19	Working language(s)	

3.3 SIGNATURE

<i>I declare that to the best of my knowledge the answers submitted in this expression of interest are correct. I understand that the information will be used in the process to assess my Organization's suitability to be invited to tender for the Authority's requirement and I am signing on behalf of my Organization. I understand that the Authority may reject this expression of interest if there is a failure to answer all relevant questions fully or if I provide false and/or misleading information.</i>	
FORM COMPLETED BY	
Name:	
Date:	
Signature:	